

High Impact Training™ Topics

Short sessions, day courses and accredited programmes



Please tick any of the topics you wish to discuss and to receive an itinerary. All training is tailored and is delivered in 90-minute or ½-day sessions, 1-day or 2-day courses, or longer programmes spread over a period of weeks or months. The list is not exhaustive; if there are any titles not shown that you would like, please ask.

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| <input type="checkbox"/> Achieving Goals and Objectives | <input type="checkbox"/> Recruitment and Selection |
| <input type="checkbox"/> Assertive Communication | <input type="checkbox"/> Sales Dynamics (CRM Skills) |
| <input type="checkbox"/> Appraisal and Performance Management | <input type="checkbox"/> Senior Leadership Exchange |
| <input type="checkbox"/> Business Writing (Reports etc.) | <input type="checkbox"/> Strategic Leadership and Management |
| <input type="checkbox"/> Change Management | <input type="checkbox"/> Succession Planning |
| <input type="checkbox"/> Coachee and Mentee Skills | <input type="checkbox"/> Team Building for High Performance |
| <input type="checkbox"/> Coaching for Leaders and Managers | <input type="checkbox"/> Team Leading and Supervision |
| <input type="checkbox"/> Communication Skills | <input type="checkbox"/> Time Management |
| <input type="checkbox"/> Conflict Resolution | <input type="checkbox"/> Values and Behaviours |
| <input type="checkbox"/> Creativity and Innovation | |
| <input type="checkbox"/> Customer Service Excellence | Profiling Tools |
| <input type="checkbox"/> Delegate, Develop, Achieve | <input type="checkbox"/> Motivational Insights™ |
| <input type="checkbox"/> Effective Conversations | <input type="checkbox"/> Disc® Profiling |
| <input type="checkbox"/> Emotional Intelligence | <input type="checkbox"/> High Performance Team Profile™ |
| <input type="checkbox"/> Empower, Enable, Engage | |
| <input type="checkbox"/> Equality, Diversity and Inclusion | Coaching and Mentoring Support |
| <input type="checkbox"/> Executive Development | <input type="checkbox"/> Hit™ Review Sessions (Action Learning) |
| <input type="checkbox"/> HR for Managers | <input type="checkbox"/> Hit™ Support Programme |
| <input type="checkbox"/> Inspire and Motivate | <input type="checkbox"/> Executive Coaching |
| <input type="checkbox"/> Interpersonal Communication | |
| <input type="checkbox"/> Leadership (All Levels) | Accredited ILM Programmes – Tailored / Scheduled (S) |
| <input type="checkbox"/> Listening and Questioning | <input type="checkbox"/> Level 2 (Supervisor/Team Leader) |
| <input type="checkbox"/> Management (All Levels) | <input type="checkbox"/> Level 3 (First Line Manager) (S) |
| <input type="checkbox"/> Meetings Management | <input type="checkbox"/> Level 5 (Middle/Senior Manager) (S) |
| <input type="checkbox"/> Mentoring for Leaders and Managers | <input type="checkbox"/> Level 7 (Senior Manager/Director) |
| <input type="checkbox"/> Minute-Taking | <input type="checkbox"/> Level 3 Coaching and Mentoring |
| <input type="checkbox"/> Negotiating to Win | <input type="checkbox"/> Level 5 Coaching and Mentoring |
| <input type="checkbox"/> NLP Tools for Best Practice | |
| <input type="checkbox"/> Performance Management | City & Guilds (C&G) |
| <input type="checkbox"/> Personal Brand | <input type="checkbox"/> Professional Manager as Trainer |
| <input type="checkbox"/> Presenting with Impact | <input type="checkbox"/> Train The Trainer and L&D Practices |
| <input type="checkbox"/> Problem-Solving and Decision-Making | |
| <input type="checkbox"/> Project Management | Software IT Training |
| <input type="checkbox"/> Profiling for Development | <input type="checkbox"/> Excel • Word • PowerPoint • Outlook |