

# Confidential Questionnaire

## Business and People Needs

Name:

Organisation:

Date:

What one development need would give your organisation it's biggest win?
How would your organisation benefit from increased leadership capability?
What advantages would 'improving the effectiveness of your management teams' bring to your organisation?
What would result from your people increasing their discretionary effort and performance?
How would your organisation gain from faster and more effective adaptation to new ideas, technological and cultural change?
What positive outcomes would result from better management of restructure, growth and costs?

**“ What We Have Done in the Past is Definitely, Definitely, Definitely,  
Not Good Enough for the Future ”** Dr Ian Robertson, BMW

<b>How is your organisation performing?</b>	5	4	3	2	1
Please rate - where 5 is the most effective and 1 the least effective					
▪ Leadership capability to make change happen					
▪ Supporting the drive for growth and competitive advantage					
▪ High performance teams					
▪ People skills and talent management					
▪ Employee engagement and motivation					
▪ Retaining and attracting new talent					
▪ Senior management succession planning					

Thank you. 0207 436 3636